

2024 CT Individual Commission Program



Monthly Medical Commissions

ConnectiCare SOLO, Off Exchange, and Exchange plans sold through Access Health CT

- \$15 per individual per month, with a maximum of three members per family (up to \$45 per month).
- E-brokers: \$7 per individual per month, with a maximum of three members per family (up to \$21 per month).
- Paid for new business with an effective date of Jan. 1, 2024, through Dec. 1, 2024, and renewing business effective Jan. 1, 2024.

Monthly Dental Commissions

- Exchange dental commission is 10% of the paid monthly dental premium.
- SOLO dental commission is \$1 per member per month for new and renewing business in 2024.

2024 New Business Broker Bonus

Earn more as you sell more! A broker bonus will be paid for new subscribers with effective dates of Jan. 1 and Feb. 1, 2024, following the below schedule:

Tier 1: Sell 10-25 new individual policies, earn \$1,000.

Tier 2: Sell 26-50 new individual policies, earn \$2,000.

Tier 3: Sell 51-100 new individual policies, earn \$4,000.

Tier 4: Sell 101+ new individual policies, earn \$8,000.

A new policy is defined as a new subscriber enrolled into a SOLO, Off Exchange, or Exchange plan sold through Access Health CT. The broker bonus is available for members who have not had an active individual plan with ConnectiCare within 30 days of Jan. 1, 2024, and is available for coverage effective dates of Jan. 1 or Feb. 1, 2024. The new policy must remain active through March 31, 2024 to be eligible for the bonus. Bonus payouts will occur by April 15, 2024.

For more information about commissions, and direct deposit, or to view important forms, visit connecticare.com/brokers/sell-our-plans/sell-individual-group-plans.



ConnectiCare is the brand name used for products and services provided by one or more ConnectiCare group of subsidiary companies. In Connecticut, individual and family health coverage is underwritten by ConnectiCare, Inc. (CCI), a licensed health care center, or by ConnectiCare Benefits, Inc. (CBI) or ConnectiCare Insurance Company, Inc. (CICI), licensed insurers. Individual, family and group dental coverage is underwritten by CICI. Group health coverage is insured by CCI or insured or administered by CICI. In Massachusetts, group health insurance is underwritten by ConnectiCare of Massachusetts, Inc. (CMI), a licensed HMO. All insurance contracts, policies, and group benefit plans contain exclusions and limitations. Not all coverage is available in all markets. For costs and details of coverage, call or write your insurance broker or the company.